

Feasibility and Development Advisory *Consultant / Senior Consultant*

- **make an impact at a growing company with major and diverse projects**
- **work collaboratively with leaders in the industry**
- **grow yourself as part of an industry leading firm.**

About HillPDA:

HillPDA bridges the gap between planning, economics, and development. For 35 years we have independently advised government bodies, private corporations, and institutions on how to make development happen across the world. Some of the work the team has completed includes feasibility testing for an affordable housing contribution scheme, advising on the urban renewal of major precincts, working with state government on how to develop complicated sites, and advising private clients on key market trends and development approaches.

About the role:

Working in our development strategy team, you will understand planning and development, providing development feasibility, market research, and strategy advice for a wide range of clients. On any given day you could be:

- Completing market research for a major mixed-use precinct
- Assessing the development feasibility for a commercial building to inform a VPA negotiation
- Preparing a proposal to provide advice on a new property strategy
- Writing an engaging report and presentation that presents new ideas on land acquisitions
- Helping a client consider demographics to target the unit mix for their development
- Completing financial analysis of the cashflow of a multi-stage development
- Preparing a bespoke model in EstateMaster for an industrial development in regional NSW
- Participating in an industry roundtable growing your own and the HillPDA's brand
- Grabbing a coffee with your colleagues at one of the many coffee shops near our CBD office.

You will be trusted to work independently with excellent attention to detail. We will empower you to become a star and build your own network. You will be trusted to work directly with our clients and stakeholders.

As a consultant you will be responsible for your own work including:

- Thinking and identifying compelling evidence-based insights across demographics, property market, or industry trends
- Providing accurate advice and data analysis
- Preparing high-quality proposals, reports, and presentations
- Professional client and stakeholder liaison
- Developing and implementing strategies for growing the firm's economic services.

As a senior consultant you will be responsible for your work, but also have the opportunity to:

- Manage projects on a day-to-day basis
- Scope projects
- Train junior consultants
- Lead business development and growth strategies for the firm
- Grow your industry profile and contacts with the support of the firm's executive.

For 35 years, HillPDA consulting have been bridging the gap in knowledge between planning, development, and economic opportunities. www.hillpda.com

To be successful in this role, you will need:

A passion for urban development and the intellectual curiosity to want to solve difficult problems. You will be excited to grow in your career at HillPDA building relationships with clients. Your positive attitude will shine, as you are confident to take charge, while always maintaining professionalism.

You will have:

- Excellent communication skills (both written and verbal) and a high attention to detail
- Advanced Excel skills
- The ability to work autonomously to tight deadlines
- A commitment towards continued professional development
- The ability to think strategically about the team and the business
- A background in planning, economic planning, property economics, valuations, property development or related discipline
- Enthusiasm and skills to assist in growing the firm.

What we can provide in return:

- Supportive environment focussed on professional growth
- Ongoing training and professional development opportunities (study allowances, monthly training lunches, industry events, etc)
- Industry/professional association membership
- Work with industry leaders
- Encourage you to participate in setting the future direction of the business
- Regular social activities
- Central CBD location.

To apply

Interested candidates should submit their CV with cover letter to admin@hillpda.com by 23rd May 2024.

If you would like to discuss the position, please contact Sam Stone on (02) 9252 8777.